Property Details

BUILDING TYPE Class A Historic

PRIVATE OFFICES AVAILABLE

Starting at \$550/month

OFFICE SUITES AVAILABLE

1,000-5,000 SF per floor @\$19.50/SF Full Service

MAX CONTIGUOUS RENTABLE AREA 15,000 SF

CORNER RETAIL SPACE AVAILABLE 2,000-3,500 @ \$19.50 per SF NNN

YEAR BUILT 1913

AMENITIES Free Access to 6 Private Conference Rooms, Free WIFI, Lit with fiber optics, Event Space for up to 100 people (pricing available upon request)

ADDITIONAL ACCESS

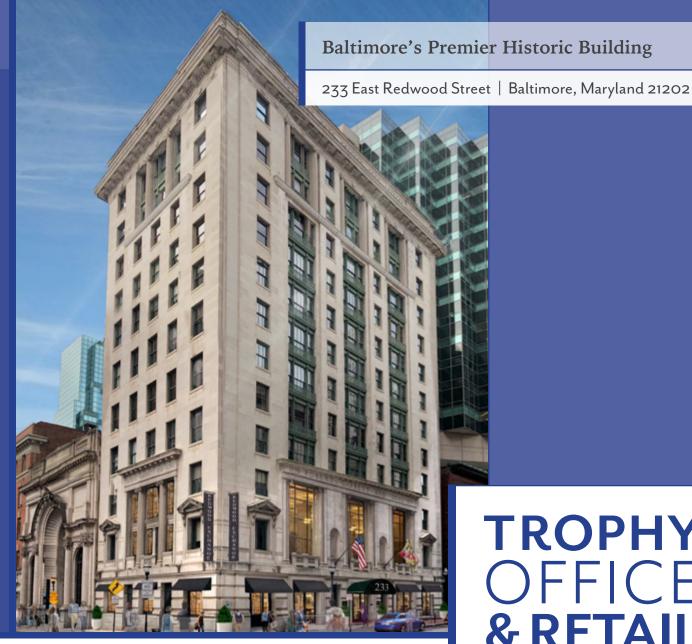
Owner's lounge, game room and rooftop deck

PARKING 5 garages/surface lot within 1 Block (daily/monthly leasing available), metered street parking

WALKABILITY SCORE 98 (Baltimore's most walkable neighborhood)

TRANSIT SCORE 90

BIKE SCORE 81





Brad Byrnes, President DIRECT 410.921.1992 MOBILE 202.236.2322

Brad@byrnesandassociatesinc.com



REDWOOD EXCHANGE

Where history, community and professionals thrive.

TROPHY OFFICE & RETAIL SPACE









Iconic Building and Redwood Street History

233 East Redwood Street | Baltimore, Maryland 21202

Parking:
5 Garages and surface lot 1 block

Metro 0.5 blocks

Baltimore Penn Station 1.3 miles Amtrak Camden Station MARC Train 0.6 miles

Camden Station MARC Train 0.6 miles Free Charm City Circulator Bus 0.1 miles

I-83 Expressway 4 blocks

I-95 0.6 miles

Northbound Lightrail 4 blocks

Southbound Lightrail 4 blocks

BWI Airport 10 miles

The building was constructed by the family of John Work Garrett, a prominent entrepreneur and philanthropist in Baltimore who served as president of the Baltimore and Ohio Railroad for nearly 30 years. The Garrett Building is on the National Register of Historic Places. This 13- story building, completed in 1913, was designed by Baltimore architects J.B. Noel Wyatt and William G. Nolting. Reflecting a mixture of styles, this transitional building combines the Chicago windows, flat wall planes and flat sky-line characteristic of the Commercial style with Renaissance Revival details such as loggias, pedimented windows and rustication. From 1913 to 1974, the building housed Robert Garrett and Sons, one of the oldest and most influential banking houses in the country.

"Architecturally, Redwood Street is a beautiful, three-block collection of Beaux Arts-style buildings dating to the massive reconstruction of downtown after the Great Fire of 1904. Beaux Arts was the last flowering of Old World detail and craftsmanship before the arrival of modern architecture in America after the Second World War. Architects used limestone, brick, granite and marble to create a dignified streetscape for the heart of the financial district."

-Tyler Gearhart, former executive director of Preservation Maryland

Robert Garrett (1783-1857), an Irish-born merchant-turned-financier, came to Baltimore as a young man in 1801 and clerked for several years in a produce and commission house. In 1819, he opened his own firm on Howard Street, dispatching such items as flint, chocolate and chalk to village stores out west, and receiving in return ginseng, snakeroot and whiskey. The business prospered and by mid-century, Robert Garrett and Sons were leaders in trade, shipping, railroads and finance. They and their descendants rose to extraordinary level of influence in the economic, social and civic affairs of the city, the state and the nation.

The adjacent Vickers Building also includes the venerable Werner's Restaurant, a popular dining establishment that was opened by Werner Kloetzli in 1950 and chosen for the filming of numerous movies and television shows due to its distinctive chrome and maple Art Deco interior. The eatery had roles in The Wire, Liberty Heights, Ladder 49, Tin Men, Avalon and House of Cards.





"While no street signs inform visitors of its past, Redwood Street was once the dominant player in the city's financial district. Called the Wall Street of the South by Chamber of Commerce officials, its blocks once bustled with bank runners, clanging streetcars and scurrying lawyers."

-Jacques Kelly, Baltimore Sun

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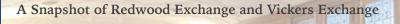












225 & 233 East Redwood Street | Baltimore, Maryland 21202







Totaling over 90,000 SF

- PRIVATE OFFICES
- OFFICE SUITES
- RESTAURANTS
- RETAIL
- CONFERENCE ROOMS
- EVENT SPACE
- ROOFTOP DECK
- GAME ROOM











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REDWOOD EXCHANGE

Within blocks ...

RESTAURANTS Blackwall Hitch Capital Grille Cazbar Center Club Chick-fil-A Chipotle Fogo De Chao Kona Grill LoCAL Restaurant Home Slyce La Calle Authentic Mexican McCormick & Schmick's Miss Shirley's Morton's The Steakhouse Mount Vernon Marketplace **Nalley Fresh** Phillips Seafood Prime Rib Puerto 511 **R&R** Taqueria **Red Boat** Ruth's Chris Steak House

HOTELS Lord Baltimore Hotel Hotel Monaco Hotel Revival Hotel RL Hyatt Marriott Royal Sonesta The Delta by Marriott The Ivy Hotel The Renaissance Hotel Spring Hill Suite Staybridge Suites

AREA ATTRACTIONS Baltimore Farmer's Market & Bazaar Camden Yards Center Plaza Center Stage Chesapeake Shakespeare Theatre Everyman Theatre Federal, State, City Courts Harborplace Hippodrome Theatre Horseshoe Casino Le Mondo Lexington Market M&T Bank Stadium Maryland Science Center Mecu Pavilion National Aquarium Port Discovery Power Plant Live

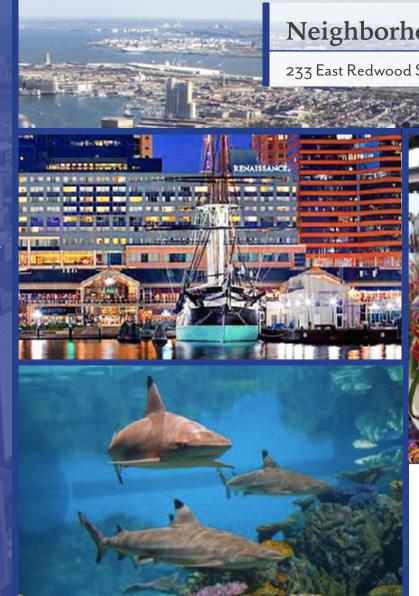
Preston Gardens

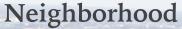
Royal Farms Arena

School for the Arts

USS Constellation's Museum

Rash Field





233 East Redwood Street | Baltimore, Maryland 21202



Residents of the area benefit from placemaking and events that are improving the experience for pedestrians and Baltimoreans alike. Baltimore Restaurant Week, Pratt Street Farmers Market, Waterfront Wellness, Lit City, free yoga in Center Plaza, and acoustic music in the parks at lunch are just a sampling of the events offered.



Shake Shack

Werner's Diner and Pub

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Baltimore Overview

233 East Redwood Street | Baltimore, Maryland 21202

Baltimore is the largest city in the State of Maryland and the 26th-most populous city in the country. It is located in the central area of the state along the tidal portion of the Patapsco River, an arm of the Chesapeake Bay. Founded in 1729, Baltimore is the second largest seaport in the Mid-Atlantic United States and is situated closer to Midwestern markets than any other major seaport on the East Coast.

Baltimore's economy is underpinned by its strong educational institutions, medical facilities and exposure to government employers and contractors, together known as "eds, meds & feds." Baltimore is one of only three cities in the country listed in the top ten in growth and employment concentration in the professional, scientific and technical services industry. The city was cited specifically by Moody's in a recent report indicating that older cities with strong medical and educational institutions are better able to weather the economic cycle. These facilities have become drivers of both economic and real estate development, while the city's proximity to the nation's capital (26 miles) has also created an exceptional number of government and contracting jobs. After the nation's capital, Baltimore is the largest federal government hub in the US, with over 73,000 residents employed by the Federal Government. Additionally, Baltimore draws millions of tourists every year, adding "beds" to its strong association with eds, meds & feds.

According to the Brookings Institution, almost a quarter of the jobs in the Baltimore region are science, technology, engineering and math positions. The Baltimore area is known for health and science, which is in part attributed to the prestigious Johns Hopkins University, with its extensive undergraduate and graduate schools and the University of Maryland at Baltimore which includes the Francis King Carey School of Law, School of Medicine, School of Pharmacy, School of Nursing, School of Dentistry, and School of Social Work. Also nearby, are smaller schools such as the University of Baltimore, the suburban University of Maryland-Baltimore County, (in Catonsville), Loyola University, Notre Dame University Maryland, Stevenson University, Goucher College and the Maryland Institute College of Art.

In addition to Johns Hopkins and the University of Maryland, Baltimore also boasts a number of large medical employers, including Medstar Health, LifeBridge Health, Mercy Health Services, St. Agnes HealthCare, Kennedy Krieger Institute, the Veteran's Health Administration and Future Care. Strong government employers in the region include the Social Security Administration, the US Army Corps of Engineers, the Internal Revenue Service, the Centers for Medicaid & Medicare Services, Fort Meade / NSA / DISA and the National Institutes of Health.

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REDWOOD EXCHANGE

Where history, community and professionals thrive.

Within a one-mile radius of 225 & 233
East Redwood Street, there are 120,000
jobs, 42,800 residents, and 19,000
students. This area ranks 16th in the
country for employment density and
8th for residential density, ahead of
cities like Atlanta, Denver, Miami,
and Washington, DC.





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REDWOOD EXCHANGE



Recent Development & Leasing Activity

233 East Redwood Street | Baltimore, Maryland 21202

- Time Group's Mount Vernon development at 500 & 520 Park Ave expected to total \$100M when completed
- Joie de Vivre's 107-room Hotel Revival completed along with two restaurants (Square Meal and Topside) at 101 W. Monument St.
- 10 Light Street is a Class A luxury apartment building housing approximately 450 units (approximately 95% occupied) with an Under Armour Performance Center Powered by FX Fitness
- 1 Light Street is a thriving, recently completed 28-story mixed-use new construction tower now 97% leased
- M&T Bank regional HQ recently became the anchor tenant to occupy 155,000 square feet at 1 Light Street
- COPT, Owner of the 35-story Transamerica building, currently has 27,500 square feet of retail and restaurant space at the intersection of Pratt and Light Street under construction
- The 435,000+ square foot Baltimore Sun building was purchased by Atapco Properties and now the home of the Baltimore Police Department Headquarters.
- · R&R Taqueria recently opened at 30 Light Street
- Morgan Stanley pledges to hire 800 employees in Baltimore. Baltimore is the company's largest base in N. America outside of New York
- Marriot's 150 room Delta Hotel is now open at 1 E. Redwood St along with an Edgar Allan Poe themed
 restaurant called Tell Tale
- Central Savings Bank building redeveloped at 115 N. Charles St with 24 new apartments and David and Dad's Café
- 2 Hopkins Plaza \$50M conversion into 183 luxury units and 143,000 square feet of office space for 600 employees of the Corps of Army Engineers completed. Additional 24,000 square feet of separate retail at 10 Hopkins Plaza is exploring a supermarket tenant like Trader Joe's
- InterContinental Hotel Group's Candlewood Suites at 101 N. Charles Street completed the conversion of a long vacant building into 102 rooms
- \$4M redevelopment of McKeldin Plaza green space at Light and Pratt Streets completed
- The Baltimore Banner signs 15,000 SF lease in the Power Plant Building downtown including building naming rights and bringing approximately 100 employees to the building
- · Alertus Technologies to bring 220 jobs to 10 N. Charles "ticker-tape building" following acquisition.

- Maryland comptroller's office issues RFP for new office space downtown to relocate about 3,000 workers from State Center
- Law firm Ballard Spahr signs 21,000 SF 11-year deal to keep 100 employees downtown in a new location at 111 S. Calvert Street
- · Redwood and Vickers Exchange buildings on downtown's Redwood Street ink 21 leases in seven months
- Rapidly growing Nelson Mullins Riley & Scarborough LLP is choosing to stay downtown at 100 S.
 Charles Street in Baltimore's central business district
- City renews lease for Baltimore Development Corp. office at 36 S. Charles Street downtown
- Hopkins' Bloomberg School of Public Health renews 118,000 SF lease at 700 E. Pratt Street
- Silverman, Thompson, Slutkin, White recently inked a deal to move from 201 N. Charles St. into 21,000 square feet of space at 400 E. Pratt St.
- · DaVita moved to downtown dialysis center in 225 N. Calvert building
- AIA Baltimore and the Baltimore Architecture Foundation create a new Baltimore architecture hub at downtown's One Charles Center
- \$7.5 million redevelopment of 211 St. Paul Place into 25 apartment units was completed by Chasen Cos.
- 25-unit apartment development in the heart of downtown 19 E. Fayette St. also known as the former Baltimore Savings & Loan Building delivers in 2022
- Former Chez Hugo sous chef opens his own restaurant called LoCal located on Redwood Street in Downtown Baltimore
- 72-year-old Werner's Diner & Pub is back on Redwood Street after change of ownership and renovations. House of Cards and several other movies were filed at the location.
- City Crescent building converted into 395 apartment Redwood Campus
- Prosper on Fayette 181-unit 12 story building constructed at 400 W Fayette Street
- Four Ten Lofts 76-unit 3 story building constructed at 410 N. Eutaw Street
- Howard Row 41-unit 3 story building with retail constructed at 407-415 N Howard Street
- The Genesis Developed by Chasen Cos. Includes 15 apartments and ground floor retail
- L on Liberty developed by Housing Trust for America includes 71 apartment units
- Brookfield completes \$12M in renovations to 111 S. Calvert St. office tower
- Philadelphia based PMC Property Group recently purchased the Munsey Building and Lenore Building to increase their downtown Baltimore apartment portfolio to 13 buildings and over 1,000 units



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REDWOOD EXCHANGE



COMMUNITY AMENITIES

- · Center Stage, on Calvert Street, recently completes \$28M Renovation
- Enoch Pratt Central Library recently completes \$115M Renovation
- \$6.75M restoration of Preston Gardens completed
- · City Center Residents Association formed in 2017 and represents the 8,000+ Residents living in Downtown Baltimore
- Mayor Scott endorses new push from UMBC professors to reimagine Inner Harbor waterfront. State of Martlyand allocates 166M to reimagine the Inner Harbor waterfront and downtown Baltimore
- \$17 million Phase I redo of the waterfront Rash Field Park
- Seawall Development Co. to head a \$44 million redevelopment of the Historic Market
- Los Angeles based Oak View Group, with NBA star Kevin Durant, win \$150M deal to redevelop Royal Farms Arena downtown for entertainment and sports activities

FUTURE DEVELOPMENT & LEASING ACTIVITY

- Gov. Hogan commits to a long term relocation of 3,300 State employees from State Center to several Buildings in Downtown Baltimore totaling one million square feet of office space
- · University of Maryland Medical Center's Midtown Campus completes \$65M outpatient facility
- · University of Maryland Medical Center to build \$219 million, 198,000 SF expansion of its downtown cancer center
- · Amtrak to invest \$150M+ into Beatty Development's planned Penn Station mixed use redevelopment
- · Agora Inc. to Redevelop its 13th Mt. Vernon Building at 1030 N. Charles St. Agora has 1500 employees in Mt. Vernon
- Historic Mayfair Theatre part of \$20 million mixed-use development by Zahlco Development
- The Bun Shop Owner opening 6700 SF Vietnamese Restaurant and Botanical Retail at 527 N. Charles St.
- Holiday Inn & Radisson Hotel at 101 & 105 W. Fayette St to close for good downtown to make way for apartment development of both towers
- Cordish Cos. to expand Spark coworking venture in an additional 40,000 SF at Pier IV
- Trademark Properites purchases Fidelity and Deposit building located at 210 N Charles Street to be converted to 240
 apartment units, including street level retail and restaurant space
- Chasen Cos. purchases 1 Calvert Plaza Building and plans to convert to 170 aparment units, including street level retail
 and restaurant space

Recent Development & Leasing Activity Cont.

233 East Redwood Street | Baltimore, Maryland 21202



- MCB Real Estate choosen to reimagine and redevelop Harborplace
- Arizona based investor acquires historic 125 E. Baltimore Street with plans to develop 50 upscale hotel rooms with partner and Olympic skating champion Brian Boitano
- Chasen Cos. to develop 272 new apartments, 55kSF of retail in Harbor East at 1400
 Aliceanna Street and the former Meyer Seed Company at 600 S. Caroline Street
- Westside Partners, LLC plans The Compass, a \$100M mixed-use redo of the Super Block downtown
- 40-story Pratt Street tower proposed for old News American site
- Hogan allocates \$7.4M for Bard Building demolition and to activate the parcel as community green space
- The stately, nine-story Latrobe Building at 2 E. Read St. in Mount Vernon is being converted into a 116-room boutique hotel called The Ulysses.
- City House Charles will include approximately 39,000 SF of Class A office and 4,300SF of ground floor restaurant space and slated to open in 2022
- BGE acquires 120 W. Fayette St to expand Headquarters in Heart of Downtown
- Constellation Energy, a Fortune 500 Company, to be headquartered in Baltimore after Exelon split



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Major Employers & Higher Education Facilities

233 East Redwood Street | Baltimore, Maryland 21202

MAJOR EMPLOYERS & HIGHER EDUCATION FACILITIES JOHNS HOPKINS HOSPITAL

Johns Hopkins Hospital (JHH) and Health System ranked US News and World Report's #1 hospital in the state of Maryland and #3 in the entire nation in 2017. JHH, employing over 22,000 people across its health system, is affiliated with Johns Hopkins University (JHU), both of which are just two miles from Congress Apartments. JHU is the largest federally supported research university in the country and hosts over 5,400 students.

UNIVERSITY OF MARYLAND-BALTIMORE & UNIVERSITY OF MARYLAND MEDICAL CENTER

Founded in 1807, the University of Maryland—Baltimore offers 62 programs and awards a majority of the doctoral degrees in Maryland. The school's 12-acre, 1.8 MSF BioPark is one of 700 research parks across the country and has generated over \$400M in capital investment to rejuvenate West Baltimore. University of Maryland Medical Center is a 800-bed teaching hospital, while the midtown campus, a 200-bed community teaching hospital with 1,500 employees. The midtown campus is adding a new \$65M, 10-story outpatient facility and 255-space parking garage expected to open by summer 2021.

PEABODY INSTITUTE OF THE JOHNS HOPKINS UNIVERSITY

The Peabody Institute is a conservatory, library, and preparatory school that offers focused studies on music, recording arts, and audio sciences. The Institute has been part of Johns Hopkins University since 1977. Johns Hopkins University is ranked the #10 Best University nationally and #12 globally with more than 25,000 undergraduate and graduate students (US News & World Report, 2019).

MERCY MEDICAL CENTER

Founded in 1874, Mercy Medical Center is a university affiliated medical facility named one of the top 100 hospitals in the U.S. Home to the area's top doctors in Baltimore, Mercy Medical Center is an award-winning hospital and nationally recognized.

UNIVERSITY OF BALTIMORE

Established in 1925, the University of Baltimore (UB) is part of the University System of Maryland. UB is less than a 10-minute walk from Congress Apartments and hosts over 3,200 undergraduate students. UB offers programs within the Robert G. Merrick School of Business, School of Law, Yale Gordon College of Arts and Sciences, and College of Public Affairs.

TOP DOWNTOWN BALTIMORE EMPLOYERS

Including but not limited to the global headquarters of Under Armour, Pandora Jewelry, T. Rowe Price, Catholic Charities, Exelon, City of Baltimore, State of Maryland, M&T Bank, Goodwill Industries, Brown Advisory, Facet Wealth Management, Morgan Stanley Wealth Management, Stifel, BGE, Truist Bank, Wells Fargo Bank, Venable, The Baltimore Banner, Alertus Technologies, Federal, State, City Courthouses



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REDWOOD EXCHANGE

Development and Employement Tax Incentives

233 East Redwood Street | Baltimore, Maryland 21202

OPPORTUNITY ZONE

Investors interested in taking advantage of Opportunity Zone tax benefit, must invest realized capital gains into a Qualified Opportunity Fund within 180 days that the capital gains are realized. The tax benefits associated with a Qualified Opportunity Fund are threefold:

- Deferral on the original capital gains taxes invested in a Qualified Opportunity Fund until 2026 (or the sale of the investment)
- Reduction of capital gains tax on the original capital gain investment by 10 percent after a 5-year hold and 15 percent after a 7-year hold
- Tax-free appreciation on the original capital gains if an investment is held for at least 10 years; the investor pays no capital gains taxes on appreciation in the investment above the original capital gains investment.

ENTERPRISE ZONE

A ten-year credit against local real property taxes is offered for business improvements or new construction. The credit is based on new property taxes generated because of the expansion or new construction. In years 1-5, Baltimore City will waive 80% of the new property taxes generated. In years 6-10 the credit decreases 10% annually (70%, 60%, 50%, 40%, 30%).

The Employment Tax Credit is a one-to-three year tax credit for wages paid to new hires in the Enterprise Zone. The standard credit is a one-time \$1,000 credit per new hire.

HIGH PERFORMANCE MARKET RATE RENTAL HOUSING TAX CREDIT

Baltimore has extended the 10-year High Performance Market-Rate Rental Housing Tax Credit aimed at encouraging development of new or converted market-rate apartments in the City. The tax credit is based on the increase in the value of real property due to improvements that were made.

In years 1-5, Baltimore City will waive 80% of the new property taxes generated. In years 6-10 the credit decreases 10% annually (70%, 60%, 50%, 40%, 30%).

To qualify the project must:

- Be newly constructed, wholly renovated, or converted from a non-residential building
- · Contains 20 or more residential units
- · Construction/conversion costs exceeds \$60,000 per unit
- Meets minimum of LEED Silver certification or the Baltimore City Green Building Code Standard Two Green Star rating

HUBZONE

The HUBZone (Historically Underutilized Business Zone) Empowerment Contracting Program provides federal contracting preferences to businesses in certain urban and rural areas. It is a program of the Small Business Administration (SBA). HUBZone certification enables a business to be more competitive in contracting and procurement opportunities with the Federal government.



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MAJOR INVESTMENTS IN COMMUNITY AMENITIES



Los Angeles based Oak View Group with NBA star Kevin Durant investing \$150M to redevelop Royal Farms Arena Downtown



\$150M+ Investment by Amtrak into Penn Station



\$115M Renovation of the Enoch Pratt Library

Downtown



\$44M Redevelopment of Lexington Market – One of the most Historic and Largest Food Markets in the Country



State of Maryland will inject 166M into improvements to the Inner Harbor and downtown Baltimore



\$16.8M Renovation of Rash Field

Fastest Growing Neighborhood

233 East Redwood Street | Baltimore, Maryland 21202

DOWNTOWN BALTIMORE IS BALTIMORE CITY'S FASTEST GROWING NEIGHBORHOOD

- Population Growth in the 401 Census Tract (Central Business District): 70%
- Population Growth in Downtown Baltimore/Seton Hill: 45%
- Downtown Baltimore Ranks 12th among U.S. downtowns for population density with 43,000 esidents within a 1-mile radius

TOP 5 COMMUNITIES IN BALTIMORE IN TERMS OF PERCENT POPULATION GAIN OR LOSS, 2010-2020

COMMUNITY STATISTICAL AREA POPULATION TO			TAL % CHANGI	
2000	2010	2020	2010-2020	
4,767	6,446	9,448	46.6%	
5,881	6,406	8,208	28.1%	
8,688	9,131	11,502	26.0%	
6,722	7,250	8,820	21.7%	
8,569	9,039	10,638	17.7%	
8,929	7,781	6,093	-21.7%	
12,092	9,624	7,393	-23.2%	
12,496	9,874	7,577	-23.3%	
20,965	17,885	13,189	-26.3%	
17,495	14,896	10,531	-29.3%	
	2000 4,767 5,881 8,688 6,722 8,569 8,929 12,092 12,496	2000 2010 4,767 6,446 5,881 6,406 8,688 9,131 6,722 7,250 8,569 9,039 8,929 7,781 12,092 9,624 12,496 9,874 20,965 17,885	4,767 6,446 9,448 5,881 6,406 8,208 8,688 9,131 11,502 6,722 7,250 8,820 8,569 9,039 10,638 8,929 7,781 6,093 12,092 9,624 7,393 12,496 9,874 7,577 20,965 17,885 13,189	

SOURCE: Downtown Partnership of Baltimore and Baltimore Neighborhood Indicators Alliance at the Jacob France Institute



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Downtown Demographics 233 East Redwood Street | Baltimore, Maryland 21202 GORDON FEIN AVERAGE RESIDENTIAL MEDIAN NUMBER OF HOUSEHOLD HOUSEHOLDS POPULATION AGE SIZE 11,294 7,616 1.42 29.8 44,756 23,963 1.71 33.2 92.154 46.929 1.86 33.9 1.5 MILES 1.5 MILES 1.5 Miles Mile Miles AVERAGE **EMPLOYMENT EDUCATION** DAYTIME HOUSEHOLD (AGE 16+ IN (COLLEGE+) POPULATION INCOME LABOR FORCE) \$97,733 89.6% 97.6% 71,453 \$92,237 69.2% 95.7% 130,329 \$99,254 66.2% 95.5% 192,628 RETIREMENT COMMUNITIES METRO RENTERS 3% COLLEGE TOWNS YOUNG AND RESTLESS 1.67 1.88 2.14 2.04 This digitally engaged life continues to increase pride in fiscal responsiyoung workers, some of group uses computers AVERAGE HH SIZE AVERAGE HH SIZE for these consumers bility and keep a close and cell phones for all whom are still completing in their late twenties eye on their finances. aspects of life, including their education, are 53.9 32.5 24.5 29.8 and thirties. Residents shopping, school work. larealy employed in They enjoy going to the MEDIAN AGE spend a large portion news, social media and professional/technical theater, golfing and of their wages on rent. taking vacations. While entertainment. They also occupations, Smartphones \$67,000 \$40,800 \$32,200 \$40,500 clothes, and the latest some enjoy cooking, many tend to splurge on the and the Internet are a would rather dine out. way of life.



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Recent Downtown Development

69. Next Phaze Café 70. Ono Poke

72. Pappas Sports Bar

74. Pitamore-Light Street

75. Pitamore-Greene Street

77. Poke World/Utepia Tea

80. Red Boat-Charles Street

83. Starbucks-Embassy Suites 84. Starbucks-Light Street 85. Starbucks-E. Pratt Street

86. Starbucks-W. Pratt Street

90. Poets Modern Cocktails

81. Red Boat-Eutaw Street

71. Panera

73. Pho Viet

76. Poke Bowl

78. Potbelly

82. Rotittos

87. TellTale

88. Tin Roof

89. Trinacria

& Eats

91. Puerto 511

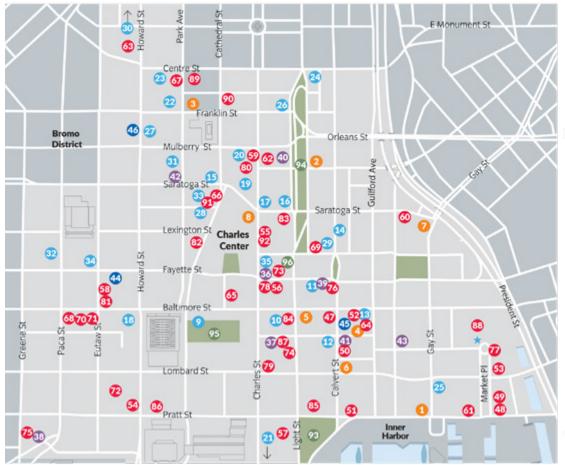
PARKS

92. Cafe Poupon

93. McKeldin Square 94. Preston Gardens

95. Hopkins Plaza 96. Courthouse Plaza

233 East Redwood Street | Baltimore, Maryland 21202



OFFICE / MIXED USE

- 8. Streets Market & Cafe
- * Spark Baltimore

MULTIFAMILY HOUSING

- 10. 10 Light 11. 10 N. Calvert
- 12. 26 S. Calvert
- 13. 210 E. Redwood
- 14. 225 N. Calvert

- 300 St. Paul
 301 N. Charles
 311-313 W. Baltimore
- 19, 330 N. Charles
- 20. 334 N. Charles
- 21. 414 Light
- 22. 500 Park Avenue

- 23. 520 Park Avenue24. 521 St. Paul25. Appraiser's Building26. Franklin Lofts
- 28. L on Liberty-construction

- 29. The Lenore 30. M on Madison 31. Mulberry & Park
- 33. Saratoga Lofts
- 35. The Vault

HOTELS

- 36. Candlewood Suites
- 37. Delta by Marriott
- 38. Hampton Inn
- 39. Hilton Garden Inn
- -construction 40. Home 2 Suites 41. Hotel RL 42. La Quinta

- 43. Staybridge Suites

THEATRES

- 44. Everyman Theatre
- 45. Chesapeake Shakespeare 46. Le Mondo

RESTAURANTS

- 47. Alexander Brown Restaurant
- 48. Blackwall Hitch
- 49. Bon Fresco-construction
- 50. Brown Rice
- 51. Bunzz Sport Bar & Grill
- 52. Chez Hugo
- 53. Chicken Rico
- 54. Chipotle
- 55. The Daily Special
- 56. Dunkin Donuts
- 57. Filicori Zecchini
- 58. Forno

- 60. Ida B's Table
- **61. IHOP**
- 62. Jack & Zach
- 63. Kora Lee's Dessert Café
- 64. La Calle
- 65. LB Bakery
- 66. Miss Carter's Kitchen
- 67. Mt. Vernon Marketplace
- 68. Nando's Peri Peri
- Source: Downtown Partnership, 2019; Developments between 2011-2019



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REDWOOD EXCHANGE

THE BALTIMORE SUN

WHY REDWOOD STREET REPRESENTS DOWNTOWN HISTORY AND RENEWAL

Oct 15, 2022 at 7:00 am

It's worth asking, "Just what is downtown?" now that so much of Baltimore's traditional business district has morphed into something else.

A sign wrapped around an aged office building proclaims it is being converted into new apartments.

The old Continental Trust, a landmark at Baltimore and Calvert streets, is the latest office to become bedrooms, kitchens and baths. This one comes with a nice history. It survived the Baltimore Fire of 1904 and was completely rebuilt after the flames ate through it.

The novelist Dashiell Hammett worked here for the Pinkerton detective agency in 1915 and clipped the name, "Continental Op" from his home office.

The trend of making apartment houses out of Class B and C downtown structures has been going on since 1998, when Washington developer David Hillman saw a residential future in the vacant Hecht department store building on Howard Street.

Who knew there are now apartments above the Walgreens at Fayette and St. Paul?

Commercial broker and investor Brad Byrnes, who works with his father, Kemp, has seen the sea change first hand. He represents buyers and sellers and owns property on Redwood Street, in what was once the heart of the traditional financial and legal district.

The Redwood Exchange building is a classic 1912 office structure in downtown Baltimore. (Kevin Richardson / Baltimore Sun)

"Redwood Street is the best microcosm of what is great about downtown today," he said. "There's the Shakespeare theater, apartments, restaurants, hotels, Werner's Diner and office buildings and the amenities of the harbor nearby."

He points out that within a mile of Pratt and Light streets, there's 42,500 permanent residents, citing a figure from the Downtown Partnership of Baltimore.

"Ten years ago, it would have been unthinkable that so many people were living downtown," Byrnes said.

He pointed out that during COVID, some urban pundits were forecasting that business and residents would flee downtown Baltimore because of its density.

"The opposite has happened. You are actually seeing older office buildings and hotels being converted into apartments due to the demand for downtown housing," Byrnes said.

Byrnes is optimistic about the estimated \$5 billion investment going into downtown's anchor institutions — the two stadiums, Lexington Market, the Baltimore Arena and the University of Maryland and its BioPark.

His latest endeavor is a classic 1912 office structure (full of amazing stained glass, bronze and brass) built by the Robert Garrett brokerage and later the home of attorneys at Gordon Feinblatt LLC. He has renamed the place the Redwood Exchange.

Byrnes is leasing it as offices and likes the idea of keeping a blend of commercial business spaces in the the neighborhood, which is characterized by remarkable Beaux Arts architecture.

The old buildings possess touches of Old World detail and craftsmanship, a graceful style that flourished before the arrival of modern architecture. Architects used limestone, brick, granite and marble to create a dignified streetscape for the heart of old Baltimore.

"These Redwood Street buildings are like old friends. They just speak Baltimore," said Walter Schamu, an architect and former president of the Baltimore chapter of the American Institute of Architects. "Older buildings are generous — they give a lot back visually, with their huge windows designed to admit light built before the fluorescent tube."

There's history behind the limestone and brick. Thurgood Marshall, the first African American named to the U.S. Supreme Court, practiced law on Redwood Street in the 1930s in the Phoenix Building, which stood between Charles and Light.

Much of the legal work in an espionage high drama case of the 1940s and 50s, Whittaker Chambers vs. Alger Hiss, took place at the old Maryland Trust building and in 10 Light Street. Both buildings are now leased as apartments.

"Downtown now stretches from Harbor East and Harbor Point to the stadiums and the Martin Luther King. It includes the historic downtown, Perkins Homes redevelopment, and the University of Maryland," Byrnes said. "It's the economic engine of the region."

https://www.baltimoresun.com/maryland/baltimore-city/bs-md-kelly-redwood-20221015-tn6rb-6bo5bctvgkeh73jqxpmua-story.html



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REDWOOD EXCHANGE

SALE OF TWO HISTORIC BUILDINGS PAVES WAY TO CREATE NEW 'MAIN STREET' DOWNTOWN

Nov 19, 2020, 2:50pm EST

The sale of two historic buildings on Redwood Street last month has set the stage for creation of a new main street downtown, the buildings' new owner says.

Investors acquired the Vickers Building at 225 E. Redwood St. and the Garrett Building at 233 E. Redwood Street on Oct. 30. The buildings will undergo \$5 million in renovations and a rebranding campaign to add new names and office and event space to the historic block.

"It's one of the most amazing architectural blocks in the city," said Brad Byrnes, one of the new owners, on Thursday. "Our No. 1 goal is to make that block a Main Street for the 9,000 city center residents with new seven-day retail and event space."

Byrnes and his father Kemp Byrnes, both principals of Byrnes & Associates, and entrepreneur Dave Gupta acquired the buildings for an undisclosed price.

The four-story Vickers Building will be renamed Vickers Exchange, and the 13-story Garrett Building will be renamed the Redwood Exchange, Byrnes said. Together, the complex will stretch 90,000 square feet and will contain office, event and retail space after a redevelopment and upgrades in the coming months.

Byrnes said the elegant upper floors of the Redwood Exchange building will convert to multi-tenant office and event spaces with access to six conference rooms on the second and third floors. The street level of the building will hold new retail and restaurant space, Byrnes said, with existing eatery Werner's remaining open.

The Vickers and Garrett buildings were developed in the early 1900s and once anchored the city's financial district that was also home to Alex Brown & Sons.

The former Alex Brown headquarters was converted into the upscale Alexander Brown Restaurant, which closed earlier this year, in part because of Covid-19. Another restaurant in the 200 block of Redwood Street, Chez Hugo, also shut down this year because of the pandemic.

The Garrett Building's anchor tenant, Gordon Feinblatt LLC, announced on Thursday it was moving from its two floors of office space at 233 E. Redwood St. to new digs at 1001 Fleet St. in Harbor East. The law firm's offices had been in the Garrett Building for more than five decades.



Byrnes said the 200 block of East Redwood Street had been featured in several television shows and movie sets over the years because of its urban splendor and architectural cache.

"Many movies are filmed along that block, and specifically inside Werner's there's been everything from 'House of Cards' to 'Liberty Heights,' 'Ladder 49', 'Tin Men' and 'Avalon,'" he said. "This is right up our alley to be taking on beautiful historic properties and bringing them back to their glory."

Byrnes & Associates has been involved in the redevelopment of The Professional Building, The Latrobe Building and The McDowell Building and recently helped broker the sale of The Munsey Building and the Lanahan Building at 22 Light St.

Gupta owns The Telephone apartments in Charles Village and the former Calvert School campus at 10 W. Chase St. in Mount Vernon, which is now the Calvert School Apartments.

https://www.bizjournals.com/baltimore/news/2020/11/19/redwood-street-building-sales-redevelopment.html



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LOCAL DEVELOPER DAVID BRAMBLE NAMED TO TAKE ON LONG-AWAITED REDEVELOPMENT OF HARBORPLACE

Apr 5, 2022, 1:34pm EDT Updated: Apr 5, 2022, 2:08pm EDT

Developer P. David Bramble has negotiated a deal to acquire Harborplace and steer the Inner Harbor landmark out of receivership with a renewed vision.

The agreement was announced Tuesday afternoon by Mayor Brandon Scott during his State of the City speech at City Hall, albeit with few details of the timeline or plans for the turnaround. The iconic development that opened in July 1980 by Columbia developer James Rouse has been mired in a court-ordered receivership since May 2019 and today stands nearly vacant.

Bramble, managing partner of MCB Real Estate, released a statement on Tuesday saying he signed a deal to acquire the property and noting support from local leaders including Scott and Maryland Senate President Bill Ferguson. The deal remains pending approval of the Circuit Court of Baltimore City, which oversees the receivership.

"Harborplace is Baltimore's front porch," Bramble said, in a statement. "The level of disinvestment and disrepair that has happened to one of our city's crown jewels has been heartbreaking for me and so many others. MCB is incredibly excited to launch the largest community engagement process in the history of Baltimore and attract new investment to the city.

"We will reinvent and reimagine Harborplace as a modern gathering location that is awe-inspiring and authentically Baltimore."

Bramble and his partners have several projects in the works around Baltimore. They include Yard 56 in Greektown, a renewal of some of the historic properties in Clipper Mill, rejuvenation of an entire block in Charles Village, a long-awaited redevelopment of an eyesore block in Madison Park and transformation of the Northwood Commons shopping center into a Lidl, IHOP and Barnes & Noble-anchored retail complex next to Morgan State University.

A six-month Baltimore Business Journal investigation into Harborplace in December 2019 highlighted the decline of the once-beloved property and how it had plunged into disrepair under the watch of former owner Ashkenazy Acquisition Corp. and amid lax oversight from city officials.

Despite promising a bevy of new tenants at Harborplace in 2018, Ashkenazy eventually defaulted on its mortgage and Harborplace was ordered into receivership in May 2019 by a Baltimore City Circuit Court judge.

The pandemic added to Harborplace's decline, with city and state-mandated closures that dealt a blow to the city's tourism and entertainment landscape. Several remaining anchors at Harborplace

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moved out during Covid-19 including Bubba Gump Shrimp Co., Ripley's Believe it or Not Odditorium and H&M.

Bramble has pledged to gather community input in the efforts to redo Harborplace.

BALTIMORE BUSINESS JOURNAL

Court-appointed receiver, New Jersey-based IVL Group, will soon file a motion in Circuit Court to approve the sale of Harborplace to Bramble, MCB officials said.

"This is a great outcome for the city and its residents," said Ian Lagowitz, principal of IVL, in a statement. "We are excited that this sale will move forward with MCB."

Scott said in a brief interview last week that movement on the future of the Harborplace development was imminent. He closed his annual address before the City Council at City Hall on a positive note with a few more details.

"Today we start a new chapter for Harborplace," Scott said, in his speech. "Dave has my full support and the support of my entire administration as he navigates the receivership process and works to bring hundreds of millions of dollars of investment into this part of our city."

The announcement brought optimism from several downtown leaders.

Donald C. Fry, CEO of the Greater Baltimore Committee, said the group had long advocated for a renewal of the waterfront landmark.

"It is great news that what was once Baltimore's international calling card will emerge from a prolonged receivership and have the potential to once again be an anchor downtown and the center of activity for the city's residents and visitors," Fry said.

Courtenay Jenkins, a senior director at Cushman & Wakefield and veteran office broker downtown, said the redevelopment would serve as a catalyst to bring more leasing and people to the central business district where office vacancies are about 24%.

"This is wonderful news," Jenkins said. "David Bramble is the right man for the job. He's got the financial backing, the experience — and he's local."

Melody Simmons | Reporter | Baltimore Business Journal From the Baltimore Business Journal: https://www.bizjournals.com/baltimore/news/2022/04/05/david-bramble-mcb-real-estate-harborplace.html



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MARYLAND WILL INJECT \$166M INTO IMPROVEMENTS AT THE INNER HARBOR, OTHER CITY LANDMARKS, NONPROFITS

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 $Downtown \ Baltimore -battered \ by \ a \ struggling \ Harborplace, pandemic-triggered \ of fice \ vacancies \ and \ crime-is \ getting \ a \ huge \ financial \ boost \ with \ the \ approval \ of \ \$166 \ million \ in \ funding \ from \ the \ state's \ capital \ spending \ plan.$

The funds are earmarked for several major projects and nonprofits, including \$50 million for the relocation of state workers to offices downtown, \$67.5 million for upgrades to the Inner Harbor and \$11.5 million for the Downtown Partnership of Baltimore.

"We are at a crucial moment for the future of our city," said Maryland Senate President Bill Ferguson. "Thriving cities require a thriving downtown, and funding for downtown and Inner Harbor anchor institutions puts Baltimore on a path to a revitalization built with city residents, surrounding communities and visitors at the heart of that effort."

The millions for the Inner Harbor waterfront are to be used to bolster the promenade against rising water levels triggered by climate change. The money comes at a time when the landmark Harborplace retail complex is poised to be sold to local developer P. David Bramble, who has pledged to re-imagine the two glass and steel pavilions—and more state aid could be coming as the overhaul takes shape, Ferguson said.

The list of projects and nonprofits reaping the awards will be detailed during a news conference held Thursday afternoon at Baltimore's Rash Field — the recipient of \$4 million in the spending package for a second phase of its renewal.

Here's a list of the known awards to downtown stakeholders and nonprofits:

- \$7.4 million to help raze the Bard Building, a vacant eyesore owned by the Baltimore City Community College at 600 E. Lombard St. and create a green space
- · \$5 million for the National Aquarium
- \$5.5 million for the Reginald F. Lewis Museum of Maryland African-American History & Culture on Pratt and President streets
- \$5 million for streetscaping at the emerging Warner Street Entertainment District near M&T Bank Stadium
- \$4 million for Rash Field, which recently reopened after a major overhaul funded by private and public sources
- \$3.25 million for Port Discovery Children's Museum, a nonprofit attraction located at Power Plant Live
- \$3 million for the Maryland Science Center
- \$2.5 million for the USS Constellation, the historic wooden warship built in 1853-1855 and docked at Harborplace
- \$750,000 for the Pride of Baltimore II Clipper Ship
- \$400,000 for the Peale Center located at 225 Holliday St.
- \$200,000 for the Chesapeake Shakespeare Co. on Calvert St.

The \$166 million in state funds to help reboot the city started to materialize during the 2021 General Assembly, with more funding added this year. State representatives from District 46, which represents the city, surrounded Ferguson and spoke about the need for the lift.

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Setting the event at Rash Field, which sports a \$17 million redo completed in November with new park space that attracts throngs of families and children each weekend, punctuated the message on the clear spring afternoon.

Ferguson said a large portion — \$50 million — would help relocate state 3,300 state workers downtown from the aging State Center in West Baltimore into new offices downtown. Gov. Larry Hogan announced the move in 2019, ordering a total of 12 state agencies to new digs in the struggling central business district. Under that plan, the state would become the city core's new anchor tenant in the moves that are expected to begin during the 2023 fiscal year, which begins July 1.

The state funds for Baltimore also call for a \$7.5 million award in the 2023 capital budget to be followed by a total of \$60 million in pre-authorized funding in fiscal years 2024 and 2025 that will support work on the pedestrian promenade that lines the Inner Harbor. Details on the work were unavailable, but a similar project is underway in Annapolis at the City Dock. The funding and work will be overseen by the nonprofit Waterfront Partnership.

Laurie Schwartz, president of the partnership, said the funds would be used to create a new "resiliency" at the promenade. Rising water levels have often sent high tides during storm surges above the wall, covering the amphitheater at Pratt and Light streets and flooding into the roadway. Other funds would be used for infrastructure upgrades including new disability access at the landmark.

"The promenade is close to 50 years old and portions have outlived their useful life," Schwartz said.

The 42-year-old Harborplace entered into receivership nearly three years ago after former owner Ashkenazy Acquisition Corp., based in New York, defaulted on its mortgage. It has been operated by IVL Group, the court appointed receiver, and has continued to lose tenants and visitors, especially as the Covid-19 pandemic drags on.

Mayor Brandon Scott announced the potential deal to sell Harborplace to developer P. David Bramble on April 5, noting that the city and state, including Ferguson, had pledged support for the redevelopment and work ahead. Bramble, managing partner of MCB Real Estate, said a series of public forums would be held in the coming year or so to seek comments and ideas about the redevelopment.

Ferguson said that Baltimore's Inner Harbor was "also Maryland's Inner Harbor." Surrounded by several leaders and workers at city-based nonprofits and institutions like the University of Maryland.

"What we know is that every person here today who knows and understands and loves this city believes in creating a thriving downtown and Inner Harbor," Ferguson said. "I am confident that with these investments that visitors will flock to the area and created a thriving and welcoming place."

Melody Simmons | Reporter | Baltimore Business Journal From the Baltimore Business Journal: https://www.bizjournals.com/baltimore/news/2022/04/28/maryland-spend-166m-improvements-baltimore-harbor.html



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